



Ref NO: OD/ 21/1801/2022

DATE: 13th Jun 2022

Sub: Letter of Intent(LOI) for Participation in SEALED QUOTATION(S) FOR PROCUREMENT OF AVIATION (JET A-1) FUEL for Nepal Airlines

ATTENTION:

Managers,Aviation Fuel ,Sales & Marketing

NEPAL AIRLINES CORPORATION , hereby invites SEALED QUOTATION(S) for Into-Plane Price differential in USC/USG (UNITED STATES CENT(S) per US Gallon (USG) from Aviation Fuel Suppliers/Retailers for supply of Jet A-1 Fuel to Nepal Airlines Aircraft(s) at the following location(s) on Two Year Agreement basis with effect from 16th Sep 2022 to 15th Sep 2024.

ESTIMATED UPLIFTMENT in the below table are purely estimates and are subject to change with the flight schedule changes and operational requirements.

AIRPORT (ICAO CODE)	ESTIMATED UPLIFTMENT (TONS/MILLION USG)	CONTRACT PERIOD
Suvarnabhumi International Airport(VTBS)	3182TONS/1.0471 MILLION USG	16 Sep 2022 to 15 Sep 2024
Hongkong International Airport(VHHH)	4998 TONS/1.5917 MILLION USG	16 Sep 2022 to 15 Sep 2024
Kuala Lumpur International Airport(WMKK)	10512 TONS/3.4590 MILLION USG	16 Sep 2022 to 15 Sep 2024

The Sealed Quotation(s) should be in accordance with the following details:

1) QUALIFICATION OF THE SELLER

- SELLER must have Aviation Fuel Supply Experience.
- SELLER must have valid license/documents to conduct Fuel Supply Business.
- SELLER and/or it's Into Plane Agent should have valid quality Certification from the appropriate authority.
- SELLER and/or it's Into Plane Agent must have own supplying facility at airport.
- SELLER and/or it's Into Plane Agent shall maintain during the term of the agreement an airline aviation general third party liability insurance for a combined single limit of \$ 1,000,000,000 (USD 1 Billion) for each occurrence.
- SELLER must participate in the SEALED QUOTATION(S) directly. No agent or broker will be allowed for SEALED QUOTATION(S) OFFER, negotiation or any type of communication.
- The SELLER must provide adequate documents and /or information in support of the above requirements.



2) Submission of Letter of Intent

Your Letter of Intent regarding the same to get your company enlisted in our database as probable fuel supplier along with Name of the Person/Contact Details,e-mail ,etc should be sent to NAC either through e-mail or by post within 5 working days, by 17th June 2022, on a Company Letter pad.

This application for LOI shall also be posted on our website www.nepalairlines.com.np and any fuel supplier meeting our requirements as listed under Qualification of the Seller, is free to apply for the same. This will help us update our Fuel Supplier database and will allow us to send Sealed Quotation Invitation Documents directly over e-mail communication.

For any query, please feel free to contact at below given address.

TEL: +977-1-4222268; FAX: +977-1-1-4225348

E-mail: bijay.kumar@nac.com.np

Thanking you

For: Nepal Airlines Corporation

A handwritten signature in black ink, appearing to read "R.K. Sherchan".

Sr. Capt.R.K Sherchan
Director,
Operations Department