

**NEPAL AIRLINES CORPORATION
CONTINUING AIRWORTHINESS
MANAGEMENT DEPARTMENT
TRIBHUVAN INTERNATIONAL AIRPORT
KATHMANDU, NEPAL**

**SEALED TENDER DOCUMENT
for
COMPONENT SUPPORT SERVICE UNDER POWER-BY-
THE-HOUR CONTRACT FOR TWO AIRBUS A320-200**

REF: ECM/20/340/2023

Submitted by:

M/s.....
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**Sealed Tender Document for COMPONENT SUPPORT UNDER POWER-BY-THE-
HOUR CONTRACT FOR TWO AIRBUS A320-200**

Table of Contents

	<u>Item</u>	<u>Page</u>
1.0	Sealed Tender Notice	3
2.0	Glossary and Abbreviation Used in this Document	5
3.0	Instructions to the Bidder	7
4.0	General Conditions of the Contract to be Awarded	11
5.0	Scope of work	13
6.0	Price/Rate/Offer Quote Forms	14
Appendix A:	Exclusion Items	19
Appendix B:	List of On-site stock (OSS)	20
Appendix C:	Evaluation	22

1.0 Sealed Tender Notice

**NEPAL AIRLINES CORPORATION
CAM DEPARTMENT
TRIBHUVAN INTERNATIONAL AIRPORT
KATHMANDU, NEPAL**

SEALED TENDER NOTICE

(International Competitive Bidding)
First Date of Publication 04th September 2023

- 1.1** Sealed tenders are invited by Continuing Airworthiness Management Department, Nepal Airlines Corporation; (NAC) Kathmandu from suppliers or maintenance and repair/overhaul (MRO) service provider for components support services under the Power-by-the-Hour contract for its two A320 Aircraft fitted with V2527E-A5 Engines.
- 1.2** The Sealed Tender Document can be downloaded within 15 (fifteen) calendar days from the first date of publication of this notice in the page Notice/ Announcement of NAC website:
www.nepalairlines.com.np/notices
- 1.3** Guidelines for submission of the proposal is elaborated in 3.0 Instruction to the Bidder – 3.3 Delivery of the sealed Tender and 3.4 Preparation/ Completeness of the Tender.
- 1.4** Fully completed sealed tenders must reach to the address mentioned below not later than 17:00 hrs local time **within 15 (fifteen) calendar days from the first date of publication of this notice in the NAC web site mentioned above.** Sealed tender or modification/s of tenders received after the due date and time will not be accepted. **Tender through electric means of communications: telex, fax, e-mail etc. shall not be considered.**
- 1.5** Envelope containing Proposal of the sealed tender will be opened in CAM Department, NAC, Kathmandu at 14:00 hrs local time on the next day of the closing date for submission of the tender in presence of the bidder or his representative/nominee or even in their absence.
- 1.6** In case, the last date of submission and opening of the sealed tenders as prescribed above fall a holiday, the same will automatically take place on the successive office working days at the same hours.
- 1.7** The tender document should be filled in and completed properly as mentioned in 3.3 and 3.4 of this document. The Proposal should be enclosed together in a wax-sealed envelope clearly marked in capital letters as follows:

FOR SUBMISSION IN NEPAL AIRLINES CORPORATION
TENDER FOR COMPONENT SUPPORT SERVICE UNDER POWER-BY-THE HOUR
CONTRACT FOR TWO AIRBUS A320-200

- 1.8** In case of the sealed tender being air freighted/couriered from abroad, arrangement should be made by the bidder himself to clear Customs and deliver the tender document to the

stipulated address within stipulated date and time. The sealed tender, if air freighted/ couriered from abroad, would be accepted even without wax seals on the envelope.

- 1.9** Tender shall be accompanied by a Bid Bond in the form of bank guarantee issued by any reputed international bank and counter guaranteed by a Nepalese commercial bank for an amount of US\$ 150,000.00 (One Hundred Fifty Thousand US Dollars) towards the earnest money valid for 210 (Two Hundred Ten) days from the closing date for the submission of tender. The Bid Bond should be kept inside the same envelope along with the tender document.
- 1.10** NAC reserves absolute rights to accept or reject any or all tenders in full or part thereof without assigning any reason whatsoever.
- 1.11** The sealed tender should be submitted to the following address:

Nepal Airlines Corporation
CAM Department
Tribhuvan International Airport
Gauchar, Kathmandu, Nepal
Pin Code: 44600
Tel: 977-1-4470670
Fax: 977-1-4470768
E-mail: dir.camd@nac.com.np; dydir.epd@nac.com.np
<http://www.nepalairlines.com.np/notices>
(Notice/Announcement Page)

2.0 Glossary and Abbreviation Used in this Document

2.1	Aircraft	-	Airbus A320-200 aircraft fitted with V2527E-A5 engines owned or operated by NAC
2.2	AOG	-	Aircraft that is unable to keep on flying or be returned to service unless and until appropriate repair/rectification is get done in it.
2.3	APU	-	Auxiliary power unit.
2.4	ASA	-	Aviation Suppliers Association
2.5	BER	-	Beyond Economical Repair
2.6	CAA	-	Civil Aviation Authority
2.7	CAAN	-	Civil Aviation Authority of Nepal
2.8	CMM	-	Component Maintenance Manual
2.9	Contractor	-	The successful bidder/ after acceptance of his/her price/ rate/offer quotes and whom NAC enters into the agreement/contract for A320 maintenance support service with.
2.10	EASA	-	European Aviation Safety Agency
2.11	EPD	-	Engineering Planning Division of NAC CAM Department
2.12	FAA	-	Federal Aviation Administration of United States of America
2.13	FMV	-	Fair Market Value
2.14	FOC	-	Free of Cost
2.15	FH	-	Flight Hour
2.16	FHS	-	Flight Hour Service
2.17	GoN	-	Government of Nepal
2.18	KTM	-	Kathmandu
2.19	LRU	-	Line Replaceable Unit/s
2.20	Maintenance	-	Inspection, servicing, and repair of the Engine in accordance with the manufacturers' maintenance manual.
2.21	MLP	-	Manufacturer/Catalog List Price
2.18	MRO	-	Maintenance Repair Overhaul Organization
2.19	NAC	-	Nepal Airlines Corporation and/or its' CAM Department
2.20	MBK	-	Main base kit
2.21	Overhaul	-	Inspection, servicing, repair and test of an item in accordance with and to the limits defined in the relevant manufacturers' overhaul manual
2.22	OSS	-	On-site Stock
2.23	OEM	-	Original Equipment Manufacturer
2.24	PO	-	Purchase Order issued by NAC or its' authorized entity/official
2.25	PBH	-	Power-by-the hour
2.26	RA	-	NAC's two letter code used to identify name of the organization and to indicate the flight number/s & call sign.
2.27	NAC Operating Sector	-	Sector/destination that NAC has been operating its scheduled flights at present: - Bangkok, Hong Kong, Doha, Kuala Lumpur, Delhi, Bangalore, Mumbai, Dubai, Riyad. And planned sectors are -Dammam, Colombo, Guangzhou
2.28	Rectification	-	Returning an unserviceable part to serviceable condition by efficient and economic repair.
2.29	SPC-1	-	Spare Part Class Code 1 (as defined by Airbus)
2.30	SPC-2	-	Spare Part Class Code 2 (as defined by Airbus)

2.31	SPC-6	-	Spare Part Class Code 6 (as defined by Airbus)
2.32	TAT	-	Turn Around Time: the elapsed time between receipt of the aircraft/item requiring maintenance/repair at contractor's facility and the dispatch of the aircraft/item from the Contractor's facility upon completion of such maintenance/repair.

3.0 INSTRUCTIONS TO BIDDERS

3.1. General

It is important that bidders should, in their own interest, carefully study and closely follow the instructions mentioned below in conjunction with sealed tender notice published and also attached to this document.

3.2. Sealed Tender Document

The tender document consists of the following:

- 1.0 Sealed Tender Notice
- 2.0 Glossary Used in this Document
- 3.0 Instruction to the Bidders
- 4.0 General Conditions of the Contract to be Awarded
- 5.0 Schedule of the Work Scope and Other Conditions
- 6.0 Price/Rate/Offer Quote forms

3.3 Delivery of the Sealed Tender

Tenders must be prepared and submitted in adherence to the format as prescribed in this document downloadable from the given NAC web site. Required documents should be placed enclosed together inside a large wax-sealed main envelope marked in capital letters as follows:

FOR SUBMISSION IN NEPAL AIRLINES CORPORATION
TENDER FOR COMPONENT SUPPORT SERVICE UNDER POWER-BY-THE
HOUR CONTRACT FOR TWO AIRBUS A320-200

The wax-sealed envelope should be addressed to: The Director, CAM Department, Nepal Airlines Corporation, Tribhuvan International Airport, Gauchar, KTM, Nepal, Pin code: 44600. The envelope should reach not later than the date and time prescribed in the sealed tender notice published in the NAC web site. Sealed tender or modification/s of the tender received after the stipulated time and date for submission will not be considered, whatever the cause may be.

3.4 Preparation and Completeness of the tender

The bidder must fill in properly his offers or information in the tender form IN ALL ITEMS in accordance with the formats prescribed in 6.2 hereto. This information or offers quoted will be the sole basis for evaluation of the tender and hence should be filled in MANDATORILY. Any item/s left blank may lead to rejection of the tender at the discretion of NAC.

The information/commitment should be clearly written both in figures and words, where applicable. If the figure/s do not match with the words, the words will be considered valid.

3.5 The bidder should sign and put his company seal or stamp on each pages of the tender form duly completed in proposals. Any erasure/amendment/alteration or change should be initialed by the person signing the tender form.

3.6 Tender Bid Bond

The sealed tender should be accompanied by a Bid Bond towards earnest money in favor of NAC in the form of bank guarantee issued by a reputed international bank and counter guaranteed by a Nepalese commercial bank for an amount of US\$ 150,000.00 (One Hundred Fifty Thousand US Dollars) towards the earnest money valid for 210 (Two Hundred Ten) days from the closing date for the submission of tender. The Bid Bond letter/ document should be kept inside the envelope containing the tender.

Alternatively, Bidders can also deposit the bid amount to the following account and evidence of deposit should be enclosed with the Tender Documents:

Beneficiary Account Name: Nepal Airlines Corporation
Bank Account Number: 00300406330048 (USD)
Bank Name: Himalayan Bank Limited
Bank Branch & Address: New Road Branch, Bishal Bazar Complex,
New Road, Kathmandu, Nepal
Swift Code: HIMANPKA
Through: Himalayan Bank Limited's
USD Account No. 3582020761001 with
Standard Chartered Bank, All USA
Swift Code: SCBLUS33

3.7 Validity of the Tender/Prices/Rates/Offers Quoted

The bidder should quote firm prices/rates/offers that shall remain valid for acceptance for the entire contract period commencing from the date of entering into contract. The tender document is valid for 120 days after the last date of submission.

3.8 Information about the Authorized Representative/Agent to be Furnished

If the bidder has already appointed a local agent or representative in Nepal, he must mention the name(s) & address(s) of local agent(s)/representative(s). The rate/ amount & the mode of commission / remuneration being paid to such agent/representative should also be mentioned in a separate letter and be enclosed in

the tender document envelope. Sealed Tender submitted at KTM by person/s other than the bidder himself, must be accompanied by a letter certifying identification of the bearer.

3.9 Interpretation of the Tender Document

Inquiries regarding clarification/interpretation in connection with this tender document should be addressed to:

The CAM Director
CAM Department, Nepal Airlines Corporation
Tribhuvan International Airport, Gauchar, KTM, Nepal
Tel.:+977 1 4470 670 / 4493 781, Fax:+977 1 4470768
E-mail: dir.camd@nac.com.np; dydir.epd@nac.com.np

Such inquiries and official replies may be circulated to other bidders by NAC if deemed appropriate.

Inquiries regarding clarification/interpretation mentioned as above must be sent to reach at least 14(fourteen) days prior to the expiry date fixed for submission of the sealed tender. NAC will not be held responsible for any oral instructions, explanations and interpretations made by any of the NAC employees other than the Director of CAM Department.

3.10 Correspondence

All correspondence in connection to the sealed tender and subsequent contract will be in English language.

3.11 Deviation

The bidder must quote or offer in the proposal in accordance with the contents of the tender document and the Form format therein. If the bidder requires to cite any deviation to any of the items requested in the Form format, it must be specifically mentioned in the tender form. Such deviation/s will not be binding on the part of NAC if they conflict in any way with requirements of the contract unless they are incorporated in the final agreement/contract.

3.12 Procedure of Evaluation of the Tender

The tender will be evaluated in line with the Evaluation Criteria as mentioned in Section 6.2 of this document. The tender will be evaluated in line with weighted criteria mentioned therein. Each criterion has been given an appropriate weightage.

3.13 Fleet Information

Number of Aircraft: Two (02)

Aircraft Reg. No	9N-AKW	9N-AKX
Aircraft MSN	6445	6555
Aircraft Model	A320-200	A320-200
Date of Manufacture of Aircraft	06 February 2015	30 April 2015
Engine Model	V2527E-A5	V2527E-A5
Total Hours of Aircraft	21,418:50 dated 31-May-2023	23034:48 dated 31-May-2023
Total Cycles of Aircraft	7,198 dated 31-May-2023	7,944 dated 31-May-2023

3.14 Right to Accept or Reject the Tender

NAC reserves absolute right to accept or reject any or all tenders or part thereof, should it be deemed in the interest of NAC to do so. The lowest price/rate/offer or any tender may not necessarily be accepted. Without derogating from the generality of the above, NAC may reject any tender if:

- The sealed tender form is incomplete or all items of the Form format are not filled in,
- The sealed tender document is not duly signed by the bidder or his authorized person or the tender document is not properly wax sealed if is submitted by the bidder/authorized representative/agent within Nepal,
- The sealed tender document is not submitted within stipulated date and time,
- The technical information/commitment are not firmly quoted as per the format of the Proposal.
- The prices/rates/offers are not firmly quoted as per the format of the tender
- There are any conditions mentioned in the tender which the bidder considers essential but contradicts the tender document prescribed by NAC,
- The sealed tender is not accompanied by a valid Bid Bond,
- The bidder has already appointed a local agent or representative in Nepal but does not declare the name/address of the agent or representative and does not disclose the amount & mode of commission/remuneration being paid to such agent/representative.

4.0 General Conditions of the Contract to be Awarded

4.1 Authority of NAC

NAC or any of its' authorized representative(s)/entity shall, at all-time have free access to the contractors' facility. The contractor shall, at all times co-operate with and give all possible facilities in order to have proper inspection of components, contractors' workmanship and methods, quality of service, acceptability of materials/equipment/products.

4.2 Construction of Contract and Contract Document

The final contract document for the said component support services shall be based on this sealed tender document. The prices/rates/offers' quotes, as accepted, shall be binding between the contractor and NAC. The contents of this document shall be an integral part of the contract. The contract, in all respects, shall be interpreted in accordance with the Nepalese law.

4.3 Alteration, Additions, Deductions and Extra Work

NAC reserves the right to make alterations, additions and deductions to the work or any part thereof, either before or after its' commencement. The contractor, if instructed in written by NAC, shall furnish by a separate side letter for such alterations/additions or amendments which are not included in the contract, but nevertheless form an inseparable part of the services.

4.4 Terms of Payment

The detail terms and condition of the payment will be incorporated in the final agreement/ contract document to be signed later.

4.5 Validity of Contract and Renewal

The contract shall come into force from the date of signing the contract and shall remain valid for 6 (Six) years period. The contract may be renewed or extended by mutual agreement in writing between the parties for an additional period of two years effective from expiry of the contract.

4.6 Force Majeure

War, earthquake and natural disaster only fall under this category. In case of Force Majeure, the contractor is entitled to have an extension of the time for the services rendered. Force Majeure is defined as interference during the execution of the contract due to circumstances beyond the control of the contractor.

The contractor's right to an extension in the time of its performing its contractual obligation under 'Force Majeure' is only applicable if the contractor informs NAC within 7 (seven) days of occurrence of the case and proves that:

- a) the case of Force Majeure has actually caused delay of a definite time,

b) the delay occurred is not due to his own acts of errors and omission.

4.7 Jurisdiction and Settlement of Disputes

Should any dispute or difference of any kind whatsoever arise between NAC and the contractor in connection with or arising out of the contract (whatever before, during or after completion of service under this contract and whether before or after determination, abandonment or breach of the contract) shall be referred to and settled by arbitration in accordance with the UNCITRAL arbitration rules or International Chamber of Commerce Rule of Arbitration under the Law of England. However, the first place of arbitration shall be KTM, Nepal.

4.8 Contract Default and Compensation

If the contractor neglects to perform the contract with due diligence and expedition or refuses or neglects to comply with any reasonable order given to him in writing by NAC in connection with the performance of the contract or contravenes the provisions of the contract, it shall be lawful for NAC, subject to the provisions of the 'Force Majeure' clause, to terminate the contract upon 45 days' notice in writing to the contractor without prejudice to any rights which may have occurred there under to either party prior to such termination.

4.9 Performance Bond

After acceptance of the Tender, the successful contractor should provide NAC a Performance Bond issued by an internationally reputed bank and counter guaranteed by a Nepalese commercial on the same day or prior to entering into the agreement/contract. Amount of the Performance Bond should be equivalent to/more than US\$ 300,000.00 (US Dollars Three Hundred Thousand Only).

The Performance Bond should remain valid until the agreement/contract remains in force between the two parties. Any charges incurred in furnishing the Performance Bond shall be borne by the contractor. The Performance Bond of the contractor will be released soon after expiry/termination of the agreement/contract unless and until the disputes/pending issues, if any, are left unresolved. The contractor must ensure validity of the Performance Bond if the contract period is extended as mentioned in 4.5 above.

Tender Bid Bond of all parties including the successful bidder, will be released as soon as the contract with the successful bidder is made. Any bank charges shall be borne by the bidder.

4.10 Tax Liability

Each party shall be responsible for all taxes, charges, fees and other imposts of whatever kind including any fine, penalty imposed by its own respective Government in connection therewith.

4.11 Termination of Contract

Either party may terminate this Contract, in whole or in part, upon 120 (one hundred twenty) days' prior notice to the other. Upon receipt of notice of termination, the contractor shall:

- a. take immediate steps to bring the work and services undertaken to close in a prompt and orderly manner,
- b. reduce expenses to a minimum
- c. not undertake any onward commitment from the date of receipt of notice of termination.

In the event, such termination is caused by the contractor's negligence or fault, no payment shall be made by NAC to the contractor. However, the cost of work and services performed satisfactorily in course of prompt and orderly termination of the work as asked by NAC to complete, shall be paid. Notwithstanding anything contained in this clause, if the prompt and orderly completion of work already undertaken requires some more days exceeding one hundred twenty days, then the conditions of this contract shall remain valid for such period required for the completion of work.

4.12 Indemnities and Insurance

Indemnities, insurance and loss or damages of aircraft/aircraft components within the contractors' custody will be determined upon mutual consent and the same will be incorporated in the final agreement/contract document.

4.13 Escalation

Any kind of escalation shall not be applicable to the quoted Price/Rates/Offer in the agreement period. The flight hour rate and lease rate of OSS will remain fixed for the duration of agreement.

4.14 Type of Parts to be Covered under PBH and OSS

The agreement shall cover components of type SPC-1 with a supporting CMM, SPC-2 and SPC-6 with exclusions listed in Appendix A of this tender document.

4.15 Minimum Annual Guaranteed Flight Hour of Aircraft

The minimum annual guaranteed flight hours will be 2800 flight hours per aircraft per twelve (12) months period.

5.0 Schedule of Work Scope and Other Conditions

The scope of work under this contract will be mainly but, not limited to, Component pool access for two A320 aircraft and component maintenance services like, but not limited to, repair/overhaul/test including the warranty management and on-site stock support at the home base at Kathmandu.

6.0 Price/Rate/Offer Quote Form

6.1 Solicitation

Nepal Airlines Corporation
CAM Department
Tribhuvan International Airport
Gauchar, KTM, Nepal

Subject: COMPONENT SUPPORT SERVICE UNDER POWER-BY-THE HOUR CONTRACT
FOR TWO AIRBUS A320-200

Dear Sirs,

1. Having carefully studied the Sealed Tender Notice, Glossary Used in this Document, Instruction to the Bidders, General Conditions of Contract to be Awarded, Schedule of Work Scope and Other Conditions, Price/Rate/Offer Quote Form and Evaluation Criteria in connection to the above mentioned subject, I/we, the undersigned, hereby intend to offer the services as required by NAC in the tender.
2. If my/our prices/rates/offers quoted are accepted, I/we undertake to offer the services within the time and according to the Schedule of Work Scope as defined in the contents of the Tender Document.
3. Upon your written acceptance of my/our sealed tender, I/we fully understand that 'General Conditions of the Contract to be Awarded' automatically comes into force and I/we agree to abide by all clauses under this Clause.
4. I/we understand that you are not bound to accept the lowest (in terms of total cost/offer) or any tender that you receive and also not bound to give any reasons whatsoever.

I/we declare that:

1. no person, firm or entity other than the bidder has any interest in this or in the proposed contract.
2. this offer is made by the bidder without any connection, knowledge, comparison of figures or arrangements with any other person/s or person/s making the offer for the same work and is in all respects fair and without collusion or fraud.
3. no person/s of Nepal Airlines Corporation is, has become or will be interested directly or indirectly as contracting party, partner, stockholder, surety or otherwise howsoever in or in the performance of the said contract or in the supplies work or business in connection with

the said contract or in the supplies to be used there in or in any of the money to be derived therefrom.

4. I/we have complied fully with the Instruction to the bidder and accept all the terms thereof without any reservation.

Date:day of (month) of the year 2023

Full Name.....

in the capacity of

duly authorized to sign the Sealed Tender Document for and on behalf of:

Company's name:

Address:

Signature.....

Office seal / stamp:

Witness:

Signature:

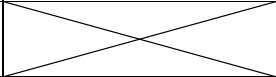
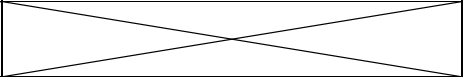
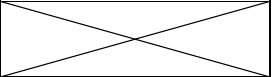
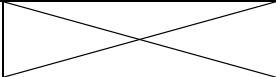
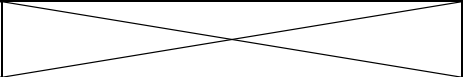
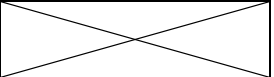
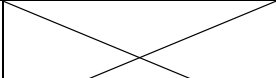


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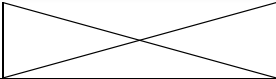
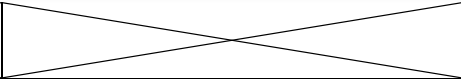
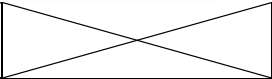
Position

Address:.....

6.2 Price/Rates/Offer Quote Form (to be filled in)

S/N	Criteria	Offer (US\$)		Remarks
		In figures	In words	
1	Flight Hour (FH) Rate, which covers the supply of the rotatable items in exchange of unserviceable off-units and test/repair/overhaul cost of the off-units. (Note 1: The FH rate should cover all Transportation Cost/Insurance and other incurred costs for shipment to Kathmandu as a main base) (Note 2: Exclusions of PBH service is listed in Appendix A of this bid document) (Note 3: Year 1 starts from the agreement date)			
	Year 1			Amount in US\$
	Year 2			Amount in US\$
	Year 3			Amount in US\$
	Year 4			Amount in US\$
	Year 5			Amount in US\$
	Year 6			Amount in US\$
	Year 7			Amount in US\$
	Year 8			Amount in US\$
2	Lease rate for the on-site stock (OSS) in terms of the percentage of current Fair Market Value at the time of the proposal. (Note: The List of OSS Components should include all items as mentioned in Appendix B)			In percentage of FMV
	OSS Value (based on FMV)			Amount in US\$
	Lease Rate per month			Amount in US\$
3	Total no. of line items of rotatables/repairables of A320 aircraft that will be covered under PBH.			Number of items

4	Total value of its owned inventory stocks for A320-200 PBH service.			Amount in US\$
	Delivery time frame for supply of component to destination Airport			
5	AOG (maximum 48 hours)			In hours
	Imminent AOG/Critical (maximum 96 hours)			In hours
	Scheduled/Routine (maximum 168 hours)			In hours
6	Maximum Rectification cost (in percent of CLP) upto which it is considered economic repair. (It should be minimum 60% of CLP)			In percentage of CLP
7	If core unit deemed BER , the cost (in percent of CLP) to be incurred by NAC -			
	supplied part is new LRUs			In percentage of CLP
	supplied part is serviceable LRUs			In percentage of CLP
8	Spare location where the pools are located.			Location of warehouse
9	Service level parameter (SLP) for the delivery of the components to destination airport. Note : Propose Rebate on per FH rate if the SLP is not met.			
	AOG (maximum 48 hours)			In percentage
	Imminent AOG/Critical (maximum 96 hours)			In percentage
	Scheduled/Routine (maximum 168 hours)			In percentage
10	Number of A320 aircraft to which PBH service being provided by the bidder at the time of submission of this tender.			Number of aircraft
11	Core unit return time in days (minimum 21 days) starting from the delivery date of ordered serviceable unit to destination Airport.			In number of days
12	Service level parameter of NAC for core return (in percentage of no of core return in quaterly basis) (under which only late fee is applicable) (Maximum 80% SLP should be achieved)			In percentage

	Late fee for late core return (if applicable) (in percentage of FMV)			
13	1-15 days			In percentage of FMV
	16-30 days			In percentage of FMV
	above 30 days			In percentage of FMV
14	Number of A320 Aircraft serviced by the bidder under PBH for the last ten years.			Number of aircraft
15	Number of years it has been working with A320 aircraft spare support under PBH.			Number of years
16	Component Reliability improvement policy and reporting systems on the industry standard reliability of the components.			Policy description
17	No-Fault-Found Policy (in percentage of total number of core return in quarterly basis)			In percentage
18	List of sub contractors with which the supplier has contract for the repair/overhaul of the off-units.			Number with evidence
19	Mention if you have web based tracking medium. Please describe your system.			System description
20	Rebate if any on the per flight hour charge if 10% of on-wing component removals on the year did not perform minimum of 1000 Hours of operation			In percentage of flight hour rate
21	Policy to pass on to NAC the benefit of economy of scale (Price adjustment) due to increase in total pool fleet covered by the PBH. (Note: The offer/discount should be in percentage of flight hour rate of the year)			In percentage of flight hour rate
22	The balance sheet of last fiscal year.			Yes/No with document
23	FAA/EASA 145 Certificates			Yes/No with document
24	ASA member certificates or ASA Accredited Certificates.			Yes/No with document

25	ISO Certificates if any.			Yes/No with document
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Please note that bidders who could not provide substantial evidence on the supplied offer may lead to subsequent disqualification of their tender document.

APPENDIX A:

The following items listed as per the ATA are to be excluded from PBH Flight Hour Rate as mentioned in Price/Rates/Offers Quotes Item No. 1
The quotation for repair/replacement of these items not covered by PBH scheme will be asked by NAC on event basis and such additional services shall be based on actual cost per event basis.

ATA	Exclusions	Remarks
11	Placards and Markings	Expendables
23	All IFE equipment	BFE
24	Batteries/Emergency Power Supplies	BFE
25	Interiors	Expendables
25	Passenger and Flight Deck Soft or Hard Furnish, Passenger Seats, Cockpit Seats, Attendants Seats, Cots	BFE
25	Lifejackets, Harness, Megaphones, Escape Slides, Life Rafts	
25	Freight Door, Cargo System, Cargo Bay Sidewalls and Galley equipment	Structural Part/BFEs
25	Buyer furnished interior composite/Tedlar items	BFEs
27	Flying Control Surfaces	Aircraft Part
32	Landing Gear, Side Stays, Drag Struts and Undercarriage Doors, Torsion Links, Steering Collar	Slow Moving Item
32-40	Wheels, Tires, Brakes	Treated as consumables
33	Internal Lights	Consumables
35	PAX Oxygen	
45	Loadable Software	Software
49	Bare APU	BFE
52	Pax & Cargo Doors/ Emergency Exits	Structural Part
53	Fuselage, Radomes	Structural Part
54	Nacelles / Pylons	Structural Part
55	Stabilizers	Structural Part
56	Cabin Windows, Cockpit Windows	Structural Part
57	Wings	Structural Part

71	Engine Cowlings, Nose Cowlings	Structural Part
71-80	Bare Engines including Fan Blades, Fuel Nozzles	Engine Parts
78	Thrust Reversers , Exhaust Cone	Structural Part
ALL	Components which are not considered LRUs by description, including but not limited to : bellcranks, fittings, rods, fillers, harnesses, looms, ducts, trays, flap and seat tracks, mounts, brackets, doors, tanks, structs, latches, locks, swivels, hinges etc.	

APPENDIX B:

The list of On-Site-Stock (OSS) or Main Base Kit that would be stationed at Kathmandu. List of On-Site-Stock can be revised as per NAC requirement during agreement period.

S/N	PART NUMBERS	ATA	DESCRIPTION	QUANTITY
1	HTE900118-001	28	VALVE-LOW PRESSURE,FUEL	1
2	HTE190001-2	28	ACTUATOR-TWIN MOTOR	1
3	EB101729B	75	VALVE, BLEED STG 7, HP COMPRESSOR	1
4	C24993000	29	VALVE-SELECTOR, BRAKE	1
5	30040-000	77	BOX, CABLE, TC	1
6	115370-1521	27	FCDC-FLIGHT CONTROL DATA CONCENTRATOR	1
7	C12848CB01	23	RMP-RADIO MANAGEMENT PANEL	1
8	0154JU	73	PROBE	1
9	AA1051-00	75	VALVE SOLENOID STG 7, HP COMPRESSOR	1
10	AC69576	36	VALVE	1
11	E03A00	29	VALVE ASSY-FIRE SHUTOFF	1
12	E21327106	32	BSCU-BRAKING AND STEERING CONTROL UNIT	1
13	ZCV63-6-7	29	VALVE-CHECK	1
14	C16786EA01	34	INDICATOR-ISIS	1
15	20781-02	21	MOTOR ASSY	2
16	974540	29	PUMP-ELECTRIC	1
17	3957985206	73	EIU-ENGINE INTERFACE UNIT	1
18	10170-0202	28	INDICATOR-MULTITANK	1
19	1111A0000-01	27	VALVE-SOLENOID	1
20	HTE900096	28	SHAFT-DRIVE,TRANSFER VALVE	1
21	30320-0202	28	COMPUTER	1

22	38E93-6	30	VALVE-CONTROL, WING ANTI ICING	1
23	41SG272-6	79	TRANSDUCER-PRESSURE	1
24	5860017-144	75	ACTUATOR-VALVE	1
25	9045330-2	74	EXCITER	1
26	17300G09	73	FUEL DIVER & RETURN VALVE	1
27	786A2000-01	27	BRAKE-PRESSURE-OFF	1
28	9028A0004-01	27	PPU-POSITION PICK-OFF UNIT	2
29	430201	73	GENERATOR, STATOR, ALTERNATOR	1
30	E21326000-2	32	VALVE	1
31	2000A1391K01	27	MOTOR	1
32	1700667D	24	GAPCU-GROUND AUXILIARY POWER CONTROL UNIT	1
33	1-002-0102-1830	25	INVERTER-STATIC	2
34	790425A9	80	STARTER, PNEUMATIC	1
35	HTE900095	28	SHAFT-DRIVE, TRANSFER VALVE	1
36	C12850AC03	22	FCU-FLIGHT CONTROL UNIT	2
37	AMU4031SA140204	23	AMU-AUDIO MANAGEMENT UNIT	1
38	30042-0601	28	CONTROL UNIT-LEVEL, SENSING	1
39	568-1-27202-007	28	PUMP-FUEL	1
40	3031863-001	29	PUMP	1
41	5009913G	73	PUMP-FUEL	1
42	9-217-94	73	TRANSMITTER-FUEL FLOW	1
43	512090-1	74	IGNITION LEAD	1
44	1778MK1	75	ACTUATOR-SLAVE	1
45	790424-4	80	VALVE STARTER-PNEUMATIC	1
46	PPC1100-00	26	DETECTOR SMOKE	4
47	2234320-01-01	31	FDIMU	1
48	80-178-03-88013	32	LGCIU	1
49	2100-4045-00	31	FDR	1
50	2100-1026-02	23	CVR	1

51	L95F100-603	28	PROTECTOR OVER PRESSURE	1
52	822-1710-214	34	WEATHER RADAR TRANSRECEIVER	1
53	8061-639	73	FMU	1
54	326975	30	VALVE ANTI-ICE	1
55	TY1540-24	78	HCU	1
56	088256-04644	32	ACCUMULATOR-BRAKE	1
57	E21328002	32	ABCU-ALTERNATE BRAKING CONTROL UNIT	1
58	30320-0201	28	COMPUTER-FUEL,QUANTITY INDICATOR	1
59	20790-20BA	21	VALVE-OUTFLOW	1
60	HTE200002-1	28	ACTUATOR-VALVE,SINGLE MOTOR	2
61	RCF6708	35	REGULATOR TRANSMITTER-PRESSURE	1
62	065-50001-0200	27	CSU-COMMAND SENSOR UNIT	1
63	3022016-000	29	VALVE-BRAKE SYSTEM RELIEF	1
64	831C0000-02	27	BRAKE-WING TIP	2
65	QB0555	21	HOUSING-FILTER	1
66	HTE660020	29	SLIDE-COMPENSATED	1
67	6137-5	27	ACTUATOR-RUDDER TRIM	1
68	47145-168	27	ACTUATOR-PITCH TRIM	1
69	E21326000-1	32	VALVE-SERVO, BRAKE	1

Appendix C: Evaluation of Tender (Exclusively for evaluation purpose: not for filling in)

S/N	Item Description	Weightage (W)	Normalized Price Score (R)	Score Obtained (W x R)
	Items 1 to 25			A
Total Score Obtained = $\sum A$				

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